

The Network Builder™

Name:

Date:

Your Top 20: Key Relationships to Develop this Quarter

Focus = Speed: Focus on no more than 20 relationships each quarter. Make contact, interview them to deliver immediate value, promote them, then show them how to promote you.

Key

C: Contacted; S: Scheduled Interview; I: Interview Complete; P: Interview Published;
G: Gratitude Feedback

✓	Name	Phone / Email	C	S	I	P	G